

## PRODUCT SPECS

# Email Marketing Targeting Options

## **GEOGRAPHIC TARGETING**

- Zip Code
- DMA (Designated Market Area)
- MSA (Metropolitan Statistical Area)

## DEMOGRAPHIC TARGETING

#### Gender

- Female
- Male
- Non-Binary

#### Age

- 18-20
- 21-24
- 25-29
- 30-34
- 35-39
- 40-44
- 45-49
- 50-54
- 55-59
- 60-64
- 65-6970-74
- 70-74
  75-79
- . . .
- 80+

### Household Income

- \$0 \$19,999
- \$20,000 \$29,999

• City

County

• State

- \$30,000 \$39,999
- \$40,000 \$49,999
- \$50,000 \$59,999
- \$60,000 \$69,999
- \$70,000 \$79,999
- \$80,000 \$89,999
- \$90,000 \$99,999
- \$100,000 \$249,999
- \$250,000 \$499,999
- \$500,000 \$749,999
- \$750,000 \$999,999
- \$1,000,000+

#### Presence of Children in Home

- 0-5 Years
- 6-11 Years
- 12-13 Years
- 14-18 Years
- 18+ Student
- Yes Age is Unknown
- No Children

#### Ethnicity/Language

- African American
- Chinese
- English
- Filipino
- French
- German
- Greek
- Hispanic/Spanish Speaking
- Indian
- Irish
- Italian
- Japanese

#### Religion

- Buddhist
- Catholic
- Eastern Orthodox
- Greek Orthodox
- Hindu
- Islamic
- Jewish
- Lutheran
- Mormon
- Protestant
- Shinto
- Siku

## LIFESTYLE SELECTS TARGETING

#### Ailment Awareness\*

- Acne
- ADHD
- Allergies
- Anxiety
- Arthritis
- Asthma
- Autism/PDD
- Back Pain
- Baldness
- Bipolar
- Bladder
- Blood Pressure
- Bowel
- Breast
- Cholesterol
- Chronic Pain
- Cold & Flu
- Dental Care
- Diabetes
- Gray Hair
- Gum/Teeth
- Headaches
- Hearing & Ear
- Heart
- Heartburn
- Hyperhidrosis
- Insomnia
- Lung
- Medications
- Memory
- Menopause
- Men's Health
- Migraine
- Nail Fungus
- Neurological
- Overweight
- Psoriasis
- Rash
- Sexual
- Sinus
- Skin
- Stomach
- Underweight
- Varicose Vein
- Vision
- Warts
- Women's Health

#### Credit Level

- Poor Credit: 0 599
- Fair Credit: 600 649
- Good Credit: 650 749
- Excellent Credit: 750+

#### Education

- Attended Vocational/Technical
- Completed Graduate School
- Completed High School/High School Grad

#### **Donors & Philanthropy**

- Animal Welfare
- Charity Interest
- Child Welfare
- Environmental
- Humanitarian
- Military
- Political Causes/Party
- Religious

#### Health & Fitness

- Acupuncture
- Alternative/Holistic
- Cross Training
- Cycling/Biking
- Dieting/Weightloss
- Group Fitness
- Healthy Cooking
- Herbal Supplements
- Massage Therapy
- Organic Foods
- Pilates
- Racquetball
- Running
- Swimming
- Vitamin Users
- Weight Training
- Yoga

#### **Home Details**

- Homeowner
- Renter
- Home Office Indicator
- Swimming Pool
- Homeowner > 5 Years

#### **Home Market Value**

- \$1K \$25K
- \$25K \$50K
- \$50K \$75K
- \$75K \$100K
- \$100K \$125K
- \$125K \$150K
- \$150K \$199K
  \$200K \$299K

\$300K - \$399K

• \$400K - \$499K

\$500K - \$599K

\$600K - \$699K

• \$700K - \$799K

• \$800K - \$899K

• \$900K - \$999K

Investment Interest

• \$1,000,000+

Stocks

Options

• Forex

Crypto

Lifestyle

Divorced

Mutual Funds

College Graduates

Green Households

• High Tech Households

Interest In Cannabis Or

Marijuana Or CBD

New College Students

\*In-Market Email Targeting cannot be used for

health and ailment-related targeting.

2

Empty Nesters

• Grandparents

Luxury Living

• Married

• Pet Owner

Widowed

Single

# LIFESTYLE SELECTS TARGETING CONT.

#### Lifestyle Changes

- Expecting Parents
- New Home Owners
- New Movers
- Newly Engaged
- Newly Weds

#### Net Worth

- Net Worth: \$250K+
- Net Worth: \$500K+
- Net Worth: \$750K+
- Net Worth: \$1MM+
- Net Worth: \$5MM+
- Net Worth: \$10MM+

#### Property Type

- Apartment
- Condo
- Mobile Home
- Residential
- Suite

#### Travel

- Business Travel
- Casino Travel
- Cruise
- Destination Travel
- Domestic Travel
- Family Vacations
- Frequent Flyer
- International Travel
- Timeshare Owners
- Travel by RV

#### **Political Affiliation**

- Democratic Party
- Republican Party
- Independent/No Party
   Affiliation

#### Occupation

- Barbers, Hairdressers, and Cosmetologists
- Building Maintenance
- Blue Collar
- Child & Personal Care
- Clergy
- C-Level Executives
- Construction
- Decision Makers
- Dentists
- Doctors
- Electricians
- Event Planners
- First Responders
- Fitness & Aerobic Instructor
- Food Prep/Cookes & Servers
- Government
- Job Seekers/Unemployed
- Law Enforcement
- Lawyers/Legal
- Medical
- Medium Business Owner
- Military
- Nurses
- Pet Groomers
- Pharmacists
- Plumbers
- Professional
- Radiologic (X-Ray) Technicians
- Retired
- Roofers
- Self Employed
- Small Business Owner
- Student
- Teacher
- Travel Agent
- Veterinarians
- White Collar

# CONSUMER INTERESTS TARGETING

#### **Books & Magazines**

- Children's
- Classics
- Devotional
- Entertainment
- Fashion
- Fiction
- History
- Home & Garden
- Investing/Finance
- Music
- Non-Fiction
- Parenting
- Pets/Animals
- Romance
- Sports
- Travel

#### Collectors

- Antiques
- Cards
- Cars
- Coins
- Comic
- Books

Figurines

Jewelrv

Plates

Stamps

Intenders of

Film Memorabilia

Music Memorabilia

Sports Memorabilia

In-Market: Electrical
In-Market: HVAC
In-Market: Plumbing

• In-Market: Apartment Rental

In-Market: Higher Education

In-Market: New Home Purchase

3

Dolls

# CONSUMER INTERESTS TARGETING CONT.

#### **Consumer Interests**

- Arts & Crafts
- Astrology
- Auto Repair
- Baking
- Beauty
- Boating
- Child Development
- Cigars
- Collectables
- Comedy
- Coupons & Promotions
- Crossword Puzzles
- Dance
- Dating
- Decorating
- Do It Yourself Projects
- Education
- Employment
- Entertainment/Arts
- Equestrianism
- Events
- Extreme Adventure
- Fashion
- Festivals
- Films
- Finance
- Firearm Purchase Or Ownership Info Seeker
- Fishing
- Fitness
- Food & Wine Enthusiasts
- Gambling
- Gardening
- Genealogy
- Gourmet Cooking
- Health
- Home Improvement
- Hunting
- Instruments
- Interactive Games

#### **Consumer Interests Cont.**

- Interest In Pregnancy Or Infant Care
- Investors
- Knitting
- Live Entertainment
- Live Music
- Live Performance
- Local Media
- Mobile Apps
- Movie Goers
- Music
- Musical Instruments
- Mythology
- Nature
- News
- Outdoors
- Painting
- Pet Owners
- Photography
- Politics
- Quilting
- Reading
- Real Estate
- Reality Tv
- Scrapbooking
- Seminars
- Sewing
- Social Networking
- Sports
- Super Natural
- Surveys
- Technology
- Theater
- Travel Enthusiasts
- Video Games
- Volunteering
- Wine Tasting
- Woodworking
- Writing

#### **Outdoor Activities**

- Backpacking
- Outdoor Concerts
- Rock Climbing
- Snowboarding
- Snowmobiling
- Surfing
- Trail Running/Walking
- White Water Rafting

#### Shopping Interests

- Apparel
- Books
- Children Products
- Collectibles
- Dining Out
- Electronics
- Gifts
- Gourmet Foods

• Health & Beauty

High-end Fashion

Home Furnishings

Household Goods

Mail Order Buyers

• Membership Clubs

Fantasy Sports

Football

• Golf

Hiking

Hockey

NASCAR

Skiing

Soccer

Tennis

Horse Racing

4

• Groceries

Jewelry

Magazines

Online Buyers

Pet Products

Sports

•

•

Baseball

Boating

• Camping

Collectors

Canoe/Kavak

College Sports

Extreme Sports

Biking

Basketball

# AUTOMOTIVE SELECTS TARGETING

#### Automotive Owners/Intenders

- ATVS
- Auto Intender
- Auto Owner
- Boats
- In-Market: Automobile (New)
- In-Market: Automobile (Used)
- Lease Expiration
- Motorcyles
- RV
- Teen Driver in Home

#### Auto Owners - Make

- Acura
- Alfa Romeo
- Am General
- Amc
- American Motors (Amc)
- Aston Martin
- Audi
- Bentley
- Bmw
- Buick
- Cadillac
- Chevrolet
- Chrysler
- Daewoo
- Daihatsu
- Datsun
- Delorean
- Dodge
- Eagle
- Ferrari
- Fiat
- Fisker
- Ford
- Genesis
- Geo
- Gmc
- Honda
- Hummer
- Hummer

#### Auto Owners - Make Cont.

- Hyundai
- Infiniti
- Isuzu
- Jaguar
- Jeep
- Kia
- Lamborghini
- Land Rover
- Lexus
- Lincoln
- Lotus
- Maserati
- Maybach
- Mazda
- Mclaren
- Mercedes-Benz
- Mercury
- Merkur
- Mini
- Mitsubishi
- Nissan
- Oldsmobile
- Peugeot
- Pininfarina
- Plymouth
- Pontiac
- Porsche
- Ram
- Renault
- Rolls-Royce
- Saab
- Saturn
- Scion
- Smart
- Subaru
- Suzuki
- Tesla
- Toyota
- Unknown
- Volkswagen
- Volvo

#### Auto Owners - Year

• 1980

1994

1995

1996

1997

1998

• 1999

• 2001

Class A

Class B

Class C

2000

•

- 1981 2002
- 1982 2003
- 1983 2004
- 1984 2005
- 1985 2006
- 1986 2007
- 1987 2008
- 19882009
- 1989
  2010
- 1990 2011
- 1991 2012
- 1992 2013

• 2015

• 2016

• 2017

20182019

• 2020

20212022

5

• 1993 • 2014

**RV Owners/Intenders** 

Camping Trailer

Fifth Wheel

Travel Trailer

## **B2B SELECTS TARGETING**

#### **Business Selects**

- Industry Type
- Job Title
- Number of Employees
- Sales Volume
- SIC Code
- Years in Business

#### **Company Types**

- Small Business Female
- Owned Franchise
- Hispanic Owned Minority
- Owned New Businesses

#### **Business Occupations**

- Accounting Professionals
- Business Owners
- C-Level Executives
- Human Resources
- Executives
- IT Professionals
- Lawyers
- New Business
- Real Estate Agents
- Sales & Marketing